

Message Text

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21

ACTION EB-06

INFO OCT-01 NEA-06 ISO-00 CIAE-00 INR-05 NSAE-00 RSC-01

OTPE-00 DRC-01 /020 W

----- 123407

R 150402Z OCT 74

FM AMEMBASSY ABU DHABI

TO USDOC WASHDC

INFO SECSTATE WASHDC 2144

AMEMBASSY BEIRUT

AMEMBASSY MUSCAT

AMEMBASSY TEHRAN

LIMITED OFFICIAL USE ABU DHABI 1407

E.O. 11652: N/A

TAGS: BTIO, TC

SUBJECT: CONSULTANT FOR UAE COMMUNICATIONS SATELLITE

REF: (A) ABU DHABI 1352 (B) STATE 221402

1. APPRECIATE USDOC'S RAPID DISSEMINATION OF INFO REF A. TELECONSULT REPS MOULTON AND SUTTON SO FAR ONLY ONES TO RESPOND. IN TWO VISITS TO ABU DHABI THEY HAVE MET SHAIKH SORUR AND HAVE PRESENTED DRAFT CONTRACT FOR HIS APPROVAL. DETAILS OF PROPOSED CONTRACT AS FOLLOWS:

(A) CONSULTING CONTRACT VALID FOR 18 MONTHS.

(B) IF ABU DHABI DESIRES LIVE CONVERAGE OF 1976 OLYMPICS SHOULD HAVE CONSULTANT UNDER CONTRACT BY NOVEMBER 1, 1974 AND SUPPLIER UNDER CONTRACT BY FEBRUARY 1, 1975.

(C) TOTAL COST FOR STATION SHOULD BE \$6 TO \$10 MILLION DEPENDING ON THE EXTENT OF ATTCHED BUILDINGS.

(D) TELECONSULT OFFER VALID FOR 30 DAYS.

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2. EMBASSY HAS NO NEWS FROM OTHER FIRMS MENTIONED
REF B. TELECONSULT'S TIMELY RESPONSE AND VISITS
HERE VERY EFFECTIVE, AND, IF NOTHING GOES WRONG, IT
COULD HAVE SIGNED CONTRACT SOON AFTER END OF RAMADAN
HOLIDAYS.

3. TELECONSULT ALSO ACTING AS CONSULTANT ON SATELLITE
SYSTEM FOR GOVERNMENT OF OMAN IN COOPERATION WITH
ITALIAN CONTRACTOR. ALTHOUGH JAPANESE COMPANY IS
KNOWN TO HAVE APPROACHED SHAIKH SORUR ABOUT ACTING AS
EQUIPMENT SUPPLIERS FOR UAE PROJECT, FINAL DECISION WILL
DEPEND ON NEGOTIATIONS AMONG THE CONSULTANT, UAE
GOVERNMENT, AND PROSPECTIVE CONTRACTORS.

4. ADDRESSEES PLEASE PROTECT INFORMATION PARA 1 ABOVE.
STERNER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
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Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: shawdg
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Errors: N/A
Film Number: D740292-0522
From: ABU DHABI
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ISecure: 1
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